

# HPBA of Canada Non-Manufacturer Membership Application

**Step 1** Find your dues level, based on category of membership and annual sales volume in hearth, patio and barbecue products.

Canadian hearth, patio and barbecue product sales volume

Category	Less than \$100,000	\$100K to \$1 million	\$1 million to \$2 million	\$2 million to \$5 million	\$5 million to \$10 Million	>\$10 Million	EXPO Passes
Independent / Service	\$179	\$299	\$429	\$999	\$1,649	\$2,359	1
Retailer	n/a	\$299	\$429	\$999	\$1,649	\$2,359	5
Multi-Location Retailer*	n/a	n/a	\$429	\$999	\$1,649	\$2,359	5 /store
Distributor	n/a	n/a	n/a	\$999	\$1,649	\$2,359	8
Multi-Location Distributor*	n/a	n/a	n/a	\$999	\$1,649	\$2,359	8/ location
Manufacturer's Rep	n/a	n/a	\$429	\$999	\$1,649	\$2,359	4
Associate/Utility	n/a	\$299	\$429	\$999	\$1,649	\$2,359	6
Non-Profit	n/a	\$299	\$429	\$999	\$1,649	\$2,359	3

\* Please attach list of locations, including contact information, email addresses. All locations receive individual member benefits and are included in the on-line and printed membership directories.

## Step 2 Select Payment Option

One Year Dues Level	One Year Quarterly Payments	Two Year Membership Dues Level	Two Year Quarterly Payments (pd in first yr)
\$179	n/a	\$339	\$89
\$299	\$79	\$569	\$149
\$429	\$113	\$817	\$215
\$999	\$262	\$1,899	\$499
\$1,649	\$433	\$3,133	\$822
\$2,359	\$619	\$4,479	\$1,179

## Step 4 2010 Mystery Shopping (optional)

- One Shop @ \$60 \$ \_\_\_\_\_  
Location: \_\_\_\_\_
- Add'l Locations or Shops @ \$55 ea \$ \_\_\_\_\_  
Locations: \_\_\_\_\_

## Step 5 Calculate Amount Payable

Membership Dues \$ \_\_\_\_\_

+ Mystery Shopping \$ \_\_\_\_\_

+ 5% GST (13% HST AtI) \$ \_\_\_\_\_

= Total Payable \$ \_\_\_\_\_

## Step 3 Provide contact details

Please select your preferred method of receiving newsletters and other communication from HPBAC:

Email  Fax  Mail

Company \_\_\_\_\_

Contact \_\_\_\_\_ Title \_\_\_\_\_

Mailing Address \_\_\_\_\_ Prov \_\_\_\_\_ Postal Code \_\_\_\_\_

Street Address \_\_\_\_\_ Prov \_\_\_\_\_ Postal Code \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_ Company Website \_\_\_\_\_

Number of Employees \_\_\_\_\_ Full time \_\_\_\_\_ Part time \_\_\_\_\_

## Step 6 Method of Payment

cheque (payable to HPBAC)  VISA  MasterCard

Credit Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_ Cardholder Name \_\_\_\_\_

Please send your application to:

HPBAC • PO Box 5422 • Huntsville • Ontario • P1H 2K8

1-800-792-5284 • 705-788-2221 • fax 705-788-0255

hpbac@bellnet.ca • tonyhpbac@bellnet.ca

hpbacanada.org • hpbacanada.blogspot.com

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## Hearth, Patio & Barbecue Association of Canada

HPBAC is the voice of the hearth, patio and barbecue industry in Canada, with government, the press and the public. We are Canada's only national industry association with members in all regions of Canada, including Quebec. Members include Retailers, Distributors, Manufacturers, Utilities and other organizations related to the Hearth, Patio and Barbecue markets.

### Be Informed

Know your strengths and weaknesses...

- Mystery Shopping – have your store shopped by a professional shopper
- Regular information updates on issues that affect your business
- HPBAC Voice, our e-newsletter and bulletins
- Hearth & Home and Homes & Cottages subscriptions

### Be Active Locally

Local chapters hold regional meetings, training sessions and more...

- Western Chapter – BC and Yukon
- Prairie Chapter – Alberta, Saskatchewan, Manitoba, NWT and Nunavut
- Ontario Chapter - Ontario
- Atlantic Chapter – New Brunswick, Nova Scotia, PEI, Newfoundland

### Be a Leader

- Be part of a strong lobbying group bringing your interests to the table
- Attend EXPO with Free Passes, members of HPBAC can register for free passes to 2010 HPB EXPO in Orlando
- Special member rates for regional shows

### Be Involved

Special rates on promotion kits and advance information for HPBAC-sponsored projects such as EnerChoice for Gas Fireplaces, Wood Stove Changeouts and Burn it Smart campaigns

### Be a Professional

- Get access to education and training programs and pay the member rates
- Membership kit includes window stickers and membership certificate
- Includes HPBA and local chapter membership

## Be a Member of HPBAC



### Be Competitive

Save with Membership Business Improvement and Affinity Partnerships

### Business Improvement Programs

#### Canada Brokerlink Insurance

Most comprehensive and competitive insurance available. The plan is tailored to your needs. Save money and increase your coverage! This program has been one of our most successful partnerships with many members realizing savings and improved coverage. New features – **Legal Assist Hotline** and **Accident & Sickness Insurance Coverage**.

#### EBS Associates Benecaid Employee Benefits

Health Spending Account

Save up to 35% on your medical expenses

#### Global Payments Merchant Solutions

New rates for Visa and MasterCard

#### Mystery Shopping

Learn about your store through the eyes of your customer

#### CitiFinancial Financing

HPBAC has partnered with CitiFinancial to offer a comprehensive Financing Program to our members. Includes a variety of financing options such as deferred payments for up to 12 months.

#### LaborChex

Discounted pricing on Employment Background Screening

#### Affinity Partnerships

##### NEBS Perfect Partner

10% first order discount / 5% discount on reorders

Air Miles Rewards with every purchase

##### PetroCanada SuperPass Card

2.0 cents per litre discount

5% parts / 20% car wash discounts and more

##### Office Depot

Up to 10% off online orders

##### Choice Hotels

10% discount at Choice Hotel chains, including:

Clarion Inns, Hotels and Suites

Quality Inns, Hotels, Suites and Resorts

Comfort Inns, Hotels and Suites

Sleep Inns, Rodeway Inns and Suites

MainStay Suites and Econo Lodge